

The Ndlovu Trumpeter



STAFIX

ELECTRIC FENCE AND SECURITY CENTRES

STAFIX™



CENTURION



HAMMER



PATRIOT

PAKTON

COMMAX



KENWEI

CHAMPION
batteries

HAWKINS

Clearlite

SecuCell

E.T.
SYSTEMS
SECURITY PRODUCTS SPECIALISTS

GEMINI

pro-alpha

pro-rola

SENSABLE

WHAT'S NEW IN THIS ISSUE?

- JVA Z18 and Z28
- STAFIX X6i
- Maxi and Mini Tweakers
- Aluminium In-line Strainer
- Wall-top Bracket
- New Tension Spring
- New Camera Range
- Tamper Alert 'Earth Loop'
- Triple Strip-Grazing Reel
- GENNIX Power Pack
- Full Range of Cabinets
- Flashing Light
- New Product Catalogue

On Top of Africa

Congratulations to Paddy and Terrance O'Brien of Stafix Cape Town, and to Shaun and Kent Williamson on tackling the task of taking Stafix to the top of Africa.

"Seen" here are Shaun and Kent on the Uhuru Peak summit of Kilimanjaro.



Food for thought

- ? Would a fly without wings be called a walk
- ? What would you do if you saw an endangered animal eating an endangered plant
- ? Why is there an expiry date on sour cream
- ? Can an atheist get insurance against Acts of God

TO RUSSIA WITH LOVE

JVA succeeds where Napoleon and Hitler failed

Napoleon couldn't do it, neither could Hitler, but the JVA Z14 did it, and without firing a single shot, the Z14 took Moscow by storm.

Following on an invitation to visit Russia from a leading high-tech, Moscow-based, security company, New Zealand-based Mike Graham of JVA marketing, accompanied by Paul Thompson of JVA Technologies Australia, and Maurice Williamson of Ndlovu Fencing, South Africa, visited Russia. To their surprise they found the JVA Z14 energiser alive and well in Russia and that it was already being promoted and sold by IRA-PROM. IRA PROM had even compiled a very professional Russian JVA brochure. They had also successfully launched the Z14 at a major Russian security expo.

All that remained was for JVA and IRA-PROM to finalise a trade agreement and tie the knot. In true Russian fashion this was done amidst a sea of iced Vodka. Mike and Paul, although unaccustomed to iced rocket fuel, held their ground manfully and matched their generous hosts toast for toast to reach a mutually beneficial agreement.

IRA-PROM, it transpired, had purchased and tested security energiser brands from around the world and had settled on the JVA Z Range. A real feather in JVA's cap.

Incidentally - the name Red Square in Moscow has nothing to do with the colour red, or for that matter with the communist



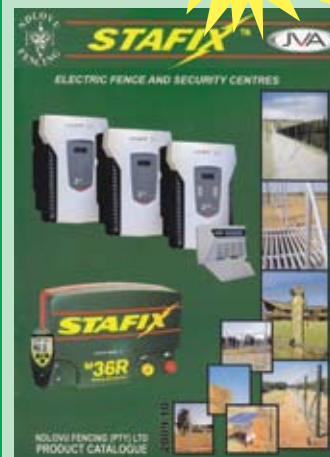
JVA delegation to Moscow in front of the Kremlin. Left to right: M. Williamson (SA), Eugene Kalinine (interpreter), Mike Graham (NZ) and Paul Thompson (Oz)

party – in old Russian it meant *Beautiful*. And who says travel doesn't broaden the mind.

New Product Catalogue

Now at your nearest branch

Also available on the internet
www.stafix.co.za



STAFIX ELECTRIC FENCE AND SECURITY CENTRES

Jet Park 011 397 3507 • Kya Sand 011 708 6442 • Rooderpoort 011 472 8823 • Cape Town 021 534 5056 • Durban 031 702 6351
 Bloemfontein 051 448 6695 • Kimberley 053 861 5631 • Port Elizabeth 041 365 7178/9 • Pietermaritzburg 033 342 6722/7
 Pretoria 012 335 4290 • Polokwane 015 292 6273 • Nelspruit 013 752 7152 • Vanderbijl Park 082 783 8449
 0861STAFIX • efc@stafix.co.za • www.stafix.co.za

WHAT'S NEW?

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SECURITY ENERGISERS

LET SLIP THE DOGS OF WAR

In the war against crime, the highly successful JVA Z14 and Z14A Bi-polar Energisers have been reinforced with two new allies: the JVA Z18 and JVA Z28 Security Energisers



JVA Z Series LCD Keypad (Optional)

- One keypad will control any model JVA Z series energiser
- One keypad can also control up to 15 energisers
- Unique personalised LCD keypad display
- The wording on the keypad can be customised to display the installer's name and phone number
- The installer can also customise zone and gate displays on the display

JVA 18

- A single zone 8 joule energiser
- LCD output and return voltage displays
- Gate monitoring facility
- Earth monitoring facility
- Supplied with a key-switch
- Optional programmable LCD keypad
- Diagnostic mode
- IEC60335-2-76 compliant
- Will synchronise with other Z series energisers
- Dynamic voltage monitoring

JVA Z28

- Independently controllable two-zone security energiser; arms/disarms Zone 1, 2 or both
- LCD output voltage displays to each zone
- Adjustable power output levels
- Can operate in high and low voltage mode; ideal for areas where public may come into contact with the fence
- Multiple energisers can be group-wired and pulse-synchronised
- Independent transformers ensure that a short on one zone does not affect the voltage on the other zone
- Earth monitoring facility
- Double gate facility
- Keypad programmable
- Supplied with key-switch

GENNIX SECURITY POWERPACK

The Gennix Power pack is a high quality, superior performance, power back-up system specifically designed to meet the needs of electric fence installations. The power pack incorporates a constant voltage and current charging system that provides continuous power delivery to the fence energiser at all times.

This industrial strength battery charging system facilitates both battery management as well as power supply and offers far superior performance compared with back up systems currently available on the market. The pack can be tailored to suit specific site requirements.



Food for thought

- ? If a turtle doesn't have a shell is it naked or homeless
- ? Why is it called *tourist season* if you can't shoot them
- ? If you spin an oriental man in a circle three times does he become disorientated
- ? Do infants enjoy infancy as much as adults enjoy adultery

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THE NEW x6i – AN ADDITION TO THE STAFIX ‘CROSS OVER’ X-SERIES ENERGISERS

Stafix’s cutting edge development philosophy has led to an addition to the X1, X2, X3, range of energisers – The new X6i

As with all X-Series energisers, the X6i can be used as either high performance, static, mains-powered energisers or robust, portable, battery-powered energisers.

The intelligent Stafix X6i energiser has:

- Earth Monitoring allowing the user to identify earth system problems
- A Backlit LCD screen which displays output voltage, battery voltage and earth voltage
- Remote ready – can be remotely switched on and off
- A half voltage terminal which enables bi-polar operation that ensures performance in exceptionally low conductive soil areas and enables farmers to reduce fence voltage if required
- Cyclic Wave technology to give a cleaner, more efficient pulse, which means more power at the end of the fence line
- 10 joules stored and 6 joules out-put energy
- The ability to maintain up to 3,100 volts under a 100 Ohm load

And meets all the stringent international safety standards.



NEW PULSAR V2 SUPER-BRIGHT FLASHING LIGHT

- The new PULSAR V2 super bright, flashing light contains seven, extra-bright LEDs shining through a red translucent resin nose cone.
- The cone can also be made blue to give it a ‘police effect’ if need be.
- The LED’s flash each time the energiser pulses and they are clearly visible at night.
- What’s more, if they are not in direct sunlight they can even be seen during the day.
- The new Pulsar Y2 is tough and extremely reliable.



STAFIX GAS DISPENSER



Carry this little surprise in the glove compartment of your bakkie or in the Missus’s handbag.

A compact, tubular pepper-gas dispenser (Oleoresin capsicum).

Remember the four S’s when using – Shake, Shout, 2 x Short bursts, Shuffle away.

TAMPER ALERT

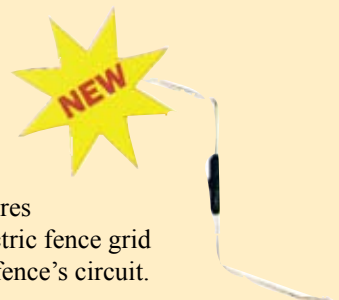
*A smart earth ‘loop’
Keep one step ahead of wily intruders with Tamper Alert earth ‘loops.’*

Problem: Existing earth rings are being breached by wily intruders using split PVC piping to insulate the live wire passing through an earth loop. What’s more, conventional earth rings can only be attached between the earth wires of an electric security fence grid because attaching them to the live wire grid will parallel out the live wires.

Solution: Tamper Alert earth ‘loops’. These sealed, tubular, ‘earth loops’ cannot be tampered with as their internal design enables them to be fitted between either two earth wires or two live wires of the electric fence grid without paralleling out the fence’s circuit.

Also ideal for bi-polar fencing.

Sealed, Secure, Tamper-proof – an intelligent choice!



STOCKMAN MULTI-REEL

BARGAIN OF THE YEAR!!
(While stocks last)

- ★ A triple reel system containing 3 x 400 meters of 12mm tape
- ★ All reels are controlled by one winder mechanism
- ★ Ideal for sheep and goat farmers



A TENSIONER FOR ANY OCCASION

MINI TWEEKER



- ★ Quick and easy to install
- ★ Ideal for coastal wall-top fences
- ★ Very strong and requires a special 3mm S.S mini-tweezer S-hook

MAXI TWEEKER



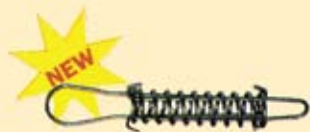
- An insulator and tensioner in one.
- ★ Quick and easy to install
 - ★ Again, ideal for coastal regions where rust is a problem
 - ★ Made from nylon, this tried and tested product is proving very reliable and popular.

ALUMINIUM IN-LINE STRAINERS



- ★ A strong light-weight tensioner for tensioning old or new fences
- ★ Easy to install and corrosion resistant
- ★ This tensioner can be added anywhere on the fence line without needing to cut the wires
- ★ Works with a 25mm square drive ratchet

SECURITY COMPACTION SPRING TENSIONER



NYLON SPRING TENSIONER



All tensioners are thoroughly tested



SCAMS AND CONS

It used to be *caveat emptor* or *buyer beware*, but now it's *seller beware*. Here are two scams currently doing the rounds which unfortunately, all too often, are proving to be successful.

Scam 1. The 'customer' phones in and places a large order – usually for an easily disposable product such as automatic gate motors. He says that he will deposit the funds directly into your bank account. Later this 'customer' faxes you a deposit slip showing that he has made a 'cash' deposit directly into your bank account. You check your account and the deposit is reflected in it. As the faxed deposit slip you have received shows it was a cash deposit it must be good – no problem. The 'customer' then sends someone – never himself – around to collect his purchase and you, or your unwitting sales person, releases the goods in good faith.

Two days later – big problem. The bank reverses the deposit because the 'cheque' deposited has bounced. Cheque! But the deposit slip reflected a cash deposit? What's this cheque story? The bank must have made a mistake! Regrettably not. A little bit of tippex can go a long way, especially when the altered deposit slip has been faxed through to you. The perpetrator has simply deposited a stolen cheque, had the deposit slip stamped by the bank, then he's tippexed out the 'cheque' deposit and replaced it as a 'cash' deposit – and you're the poorer for it.

So beware of the faxed deposit slip. Make very sure the funds have actually been deposited in your bank account. Don't rely on your statement, ask your bank. Beware also of being pressured. Scams usually involve a certain amount of urgency to help put you off balance.

Scam 2. This is a variation of Scam 1 but in this case the customer 'over deposits' or he claims that his customer has over deposited directly into your account by mistake. Then comes a frantic phone call requesting you to refund the excess deposited. If you're a sucker you will. Then the stolen cheque will bounce like a rubber ball. Seller beware!

TECHNO TALK

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TECHNO TALK

- ▶ When connecting a 16VAC transformer to an energiser be sure that it is connected AC to AC and not to the earth terminal.
- ▶ Always test the siren and strobes on a battery to make sure they are working, or use the keypad test facilities to test power at the siren outputs.
- ▶ Check that there are no shorts in your wiring as this will cause damage to the switching outputs of the siren and strobe and can cause damage to the PCB tracks.
- ▶ Never position a radio alarm transmitter close to an energiser as this can cause malfunctioning of the energiser.
- ▶ **Always connect the battery before switching on the mains.**
- ▶ When testing an energiser, first disconnect it from the fence, then bridge out the live and return terminals and the earth-out and earth-return if the unit has earth monitoring facilities.
- ▶ **To avoid induction live and earth wires should never be run together in the same conduit and always keep high power cables well away from low voltage comms. cables.**

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CCTV SURVEILLANCE SYSTEMS

STAFIX ELECTRIC FENCE AND SECURITY CENTRES



ALL-IN-ONE DVR AND MONITOR

4-, 8- and 10-Channel high-quality Korean Digital Video Recorders with built-in monitor and hard-drive enables you to record and view daily activities on one unit. Supplied with remote.



EXTERNAL AND INTERNAL IR BULLET CAMERAS



DOMES CAMERAS



AUTO ZOOM IR CAMERAS



STAND-ALONE DVR'S

4-, 8- and 10-Channel Digital Video Recorders enabling you to record daily activities.



COVERT/PINHOLE OR HIDDEN CAMERAS



QUAD PROCESSORS

These enable you to connect from 4 to 8 cameras to a conventional home TV screen.



ACCESSORIES

CCTV chargers, BNC connectors and various other connectors required for installations, are held ex-stock.

Custom-built Range of Cabinets for Z-Series Energisers

Now available at all our outlets.

★ A custom built, lockable, weatherproof, fiberglass cabinet for the JVA Z-Series of energisers; the window enables easy viewing of the energiser's display functions.



★ Also available in a new range of economical metal or glass fibre weather-proof cabinets.



Bobbin Insulators



GATE STRAIN AND COMBI BOBBIN (UV Stabilised Plastic)



SMART BOBBIN (Replacement Bobbin for Offset Brackets)

SIGNS OF THE TIMES



(Left) A moving addition to the Pretoria skyline. Powered by a Centurion D3 Gate motor, this oscillating sign is an eye catcher.

(Right) Our new 4m high JVA Rotating Tower was a people-puller at our Securex stand.



OUT and ABOUT

SHOWS



Capetonians

SECUREX 2009



Vrystaaters



Rob's Road Show

ROYAL SHOW



Nelspruit



Mozambicans



A well-manned Securex Stand

Visitors to our Securex Stand

PMB Roof-Wetting



Jono with the lucky draw winners.

Thank you to Centurion and ET for the prizes.



Cheery beery support from the Pinetown musketeers

Sporting All-Stars



Stafix Shockers Indoor Soccer team

From Fantasy to Reality



Vanderbijlpark Electric Fence Centre

Artist's impression (Trumpeter No. 27)



Vanderbijl Park Factory today



The Kili Climbers

Stafix Conference 2009: Management and Sales



P.E. Awesome Foursome

WELCOME TO NEW STAFF

We take much pleasure in welcoming the following people who have joined our staff since the last issue of the *Trumpeter*.

Martin Christopher (Manager, Kya Sands); Chantel Gomes (Bookkeeper) Stafix North; Dawie Gouws (Stock Controller) National; Augustine Mshengu (Tea Lady) PMB; Derick Stander (Sales) Polokwane; Bradley Weinstein (Sales) Pinetown.

Tailpiece

- ☺ Sex is like air – it only becomes really important when you aren't getting any.
- ☺ If at first you don't succeed – avoid sky-diving.
- ☺ Never forget that, like everyone else, you are unique.
- ☺ A closed mouth gathers no feet.
- ☺ A dirty mind is a terrible thing to waste.